

ATTACHMENT "1"
LEASE AND DEVELOPMENT OF VACANT LAND
BROWARD INDUSTRIAL PARK
(RFP No. 18-003)

Selection Criteria & Scoring Instructions

| SELECTION CRITERIA | MAXIMUM POINTS |
|--|----------------|
| Financial Proposal The Net Amount of the Rental Proposal listed in Section 1 of Proposal Response Form | 40 |
| Experience, Qualifications and Financial Information Section 3.2 of RFP | 20 |
| Project Approach Section 3.3 and Section 3.4.2(a),(c) and (d) of RFP | 40 |
| Total Available Points | 100 |

SCORING INSTRUCTIONS

In accordance with Section 2.11 of the RFP, Selection Committee Members shall evaluate and score each proposal by reviewing the proposal against the Selection Criteria set forth in this Attachment, taking into consideration the Scoring Instructions set forth in this Attachment.

A. Financial Proposal. The Financial Proposal will be pre-scored by the Department and shall be determined based upon the highest net amount of the Rental Proposal listed in Section 1 of Proposal Response Form. Proposals may receive up to 40 points.

1. The proposal with the highest Financial Proposal will be awarded the full 40 points. In the event two or more proposals contain the identical amount designated as the highest Financial Proposal, all such proposals will be awarded 30 points.
2. All remaining proposals shall be scored on a basis relative to the proposal with the highest Financial Proposal (i.e., Each proposer's Financial Proposal will be divided by the highest Financial Proposal and then multiplied by 40 points to calculate the score. Stated by equation as follows:

| |
|---|
| $\text{Score} = \left(\frac{\text{Proposer's Financial Proposal}}{\text{Highest Financial Proposal}} \right) \times 40 \text{ points}$ |
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3. Any calculated score with a fractional result will be rounded the nearest whole point.

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- B. Experience, Qualifications and Financial Information. Proposals may receive up to 20 points based on the proposer's Experience, Qualifications and Financial Information. Selection Committee Members should review the information submitted in accordance with Section 3.2 of the RFP in determining the number of points to be allocated to each proposal for Experience, Qualifications and Financial Information.
- C. Project Approach. Proposals may receive up to 40 points based on the proposer's Project Approach proposal. The Project Approach criteria includes, but is not limited to: the size (acreage) of the Property proposed to be leased (Section 2.12 of the RFP states it is the Department's desire to recommend approval of a Lease Agreement for the entire 24.3622 +/- acre site); lease term (proposed initial term plus any renewal term); proposed uses, minimum capital investment and economic benefits. Selection Committee Members should review the information submitted in accordance with Sections 3.3 and 3.4(a), (c) and (d) of the RFP. Selection Committee Members should also consider the Town's purpose in issuing the RFP, as set forth in Section 1.2 of the RFP, when determining the number of points to be allocated to each proposal for Project Approach, including the desire to maximize the use of the Property.