



TOGETHER, WE WILL
CHANGE
THE WAY PEOPLE
USE ENERGY



**PROPOSAL TO TOWN
OF SOUTHWEST
RANCHES ZERO
WASTE CONSULTANT
RFP NO. 25-22**

SUBMITTED TO:

13400 Griffin Road
Southwest Ranches,
Florida 33330

csemeraro@swranches.org

SUBMITTED BY:

CLEAResult Energetics LLC
7075 Samuel Morse Drive, Suite 100
Columbia, MD 21046
CLEAResult_BD@clearesult.com
(623) 670-4202

SUBMITTED ON:

October 15, 2025

A. Cover Letter

Christina Semeraro, Procurement Officer
13400 Griffin Road
Southwest Ranches, Florida 33330
csemeraro@swranches.org

Subject: Zero Waste Consultant RFP No. 25-22

Members of the Selection Committee:

CLEAResult Energetics LLC (Energetics) is pleased to resubmit our proposal to the Town of Southwest Ranches (the Town) for the development of a comprehensive Zero Waste Plan. We understand that the Town has incorporated updates to this solicitation, including refined budget requirements, and we have reviewed these revisions to ensure our proposal addresses all updated specifications. Energetics' experience and qualifications make us well-suited to provide the deliverables requested within the RFP. Energetics has been providing Climate Action and Resilience Planning for local governments for almost 40 years. We provide climate action and resiliency planning services that engage and align diverse stakeholder needs toward a common course of action, facilitating the generation of new ideas and collective problem-solving. Our approach results in creative solutions, clear paths forward, and improved decision-making.

- Energetics brings extensive experience in climate action planning, circular economy strategy, and sustainable infrastructure development. We have supported national, regional, and local governments in creating actionable strategies that promote long-term sustainability and drive systems-level change. Our strategies are grounded in practical implementation and are tailored to ensure that they are feasible, fundable, and aligned with community needs.
- Energetics has a demonstrated track record of planning and executing effective stakeholder engagement initiatives. The team brings deep experience facilitating stakeholder workshops, community engagement sessions, and strategic planning seminars, both in-person and virtually, with participants ranging from small businesses and large institutions to residents and frontline communities. Energetics applies a structured yet flexible facilitation approach that ensures inclusive, productive, and goal-oriented discussions across diverse audiences, from technical experts to community members.
- Energetics has prepared more than 100 strategic plans and roadmaps, many of which have engaged stakeholders from around the world in addressing global problems. We specialize in securing the input and buy-in of diverse stakeholders to identify clear, measurable, and directed activities that advance the goals of each unique strategic plan. Our strategic planning products are used in the U.S., Canada, Europe, Australia, China, South Africa, and South America, and have been translated into French, Spanish, German, Japanese, and Mandarin.

Energetics looks forward to working with the Town of Southwest Ranches. If you need additional information or have questions concerning our proposal, please contact our Contracts Manager Frannie Shaw at Frannie.Shaw@clearesult.com or (623) 670-4202.

Sincerely,



Jeffrey Metcalf

Vice President and General Manager

CLEAResult Energetics LLC, 7075 Samuel Morse Drive, Suite 100, Columbia, MD 21046

Table of Contents

A. Cover Letter	2
B. Qualifications and Experience.....	1
C. Task and Deliverables Work Plan	7
Task 1: Project Kickoff and Management.....	7
Task 2: Baseline Assessment	7
Task 3: Zero Waste Initiatives and Strategy Development	8
Task 4: Policy and Funding Development.....	8
Task 5: Community Engagement	8
Task 6: Plan Development and Presentation	9
Implementation Support.....	9
D. Resources and Availability	10
Resources	10
Availability	10
E. Client References.....	13
F. Price.....	14
G. Value-Added Capabilities	14
H. Exceptions.....	14
Appendix	14

This proposal includes information that shall not be disclosed outside the Town of Southwest Ranches and shall not be duplicated, used, or disclosed, in whole or in part, for any purpose other than to evaluate this proposal. If, however, a contract is awarded to this offer, as a result of, or in conjunction with, the submission of this information, the Town of Southwest Ranches shall have the right to duplicate, use, or disclose the information to the extent provided in the resulting contract. This restriction does not limit the Town of Southwest Ranches right to use the information if it is obtained from another source without restriction. The information subject to this restriction is contained in this volume and its appendices and attachments

B. Qualifications and Experience

Capabilities

CLEAResult Energetics LLC (Energetics) is a full-service technology and management consulting firm serving public- and private-sector across North America and internationally for over 40 years. Energetics is a 120-person clean energy consultancy helping clients to understand, evaluate, and integrate clean energy technologies, sustainability measures, and climate and resilience strategies into their real-world operations. Since 1979 we have worked with leaders and innovators in government, industry, and communities to inform and facilitate stakeholder engagement, implement change, and provide certainty where it is most needed. Our staff are personally invested in our mission to deliver solutions for a safe, secure, and sustainable future.

Services

Technical Analysis, Modeling

- Technology assessments
- Cost-benefit analysis, including life cycle and techno-economic
- Modeling of energy and climate impacts
- Market transformation (including market intelligence, market analysis/segmentation)
- Data collection, aggregation, analysis, and insights
- Geospatial analysis and visualization

Stakeholder Engagement, Facilitation, and Communications

- Customized, goal-oriented outreach and engagement
- In-person and virtual facilitation
- Print and digital materials creation
- Full-service editorial support
- Infographics and visual communications for targeted audiences



Strategic Planning and Roadmapping

- Vision documents and technology roadmaps
- Strategic plans that align with technology and financial resources



Third-party Technology Evaluation

- Analytical review of new technologies and deployment programs
- Environmental and economic performance metrics
- Process improvements and best practices



Program and Project Management

- Program portfolio analysis, merit review
- Metrics development and progress evaluation
- Annual and multi-year program planning and execution



Public Funding Acquisition

- Identification of local, state, and federal government funding opportunities
- Proposal and grant application development

Headquartered in Columbia, Maryland, Energetics also has a national reach with offices in California, Colorado, New York, Washington, and the District of Columbia, as well as individual staff and subject matter experts located across the country. Our focus on sustainability and climate planning is demonstrated by our impressive history supporting governments in addressing diverse climate challenges at all levels, including federal, as evidenced by the extensive and long-standing support we have provided to the U.S. Department of Energy since the company's founding. Our extensive portfolio of past and ongoing public-sector

projects reflects not only the depth of our experience but also the trust our clients place in us.

Energetics is the Energy Sustainability Consulting division of CLEAResult Consulting, Inc. (CLEAResult). CLEAResult is the largest provider of energy efficiency, energy transition, and decarbonization solutions in North America. Since 2003, our mission has been to change the way people use energy. Today, our experts lead the transition to a sustainable, equitable, and carbon-neutral future for our communities and our planet. Our hometown teams collaborate with a diverse network of local partners to deliver world-class technology and personalized services that make it easy for commercial and industrial businesses, governments, utilities, and residential customers to reduce their energy use and carbon footprint. CLEAResult is headquartered in Austin, Texas, and has more than 2,900 employees across the U.S. and Canada. CLEAResult is majority owned by Kohlberg & Company.

Recent Project Experience

Energetics is proud of our recent experience conducting projects of similar scope and scale as described in this section.

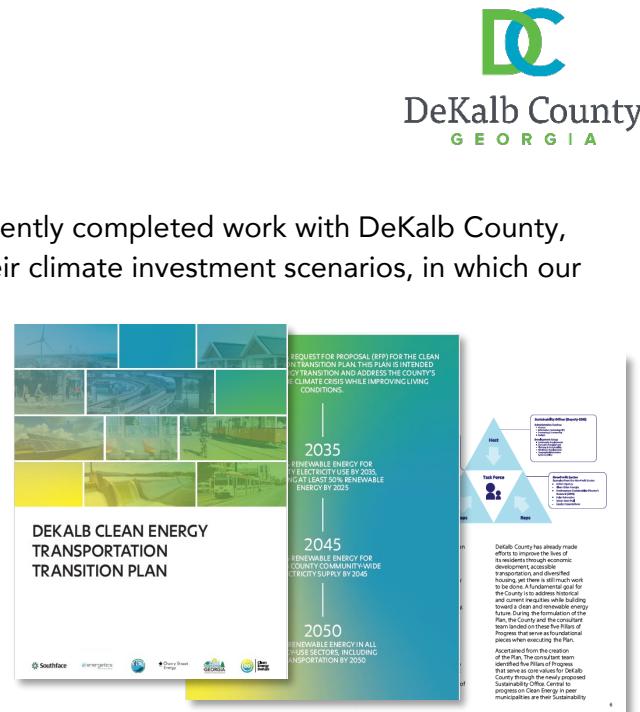
Client: DeKalb County, Georgia

Project: Climate Action Plan

Date: September 2023 – April 2025

Project Manager for Energetics: Walter Zalis

Summary of Scope of Services: Energetics recently completed work with DeKalb County, Georgia to assist with the development of their climate investment scenarios, in which our team estimated three pathways of emissions reduction based on three different investment strategies. As a subconsultant to Southface, the team members listed above coordinated regularly with DeKalb County officials, department members, and third-party stakeholders to conduct thorough research and analysis. Additionally, our team used extensive county data to analyze and create three distinct, thorough, and easily digestible scenarios to help DeKalb County



understand the various levels of investment across different sectors, the departments involved, potential costs and barriers, and other considerations to reaching net-zero emissions by 2050. Finally, using each of those scenarios along with input from DeKalb County departments, our analysts generated an inventory of potential mitigation actions, alongside cost/benefit analyses and equity considerations for each action, and organized them by scenario to help

the County understand which actions might follow each GHG emission scenario and climate change mitigation strategy. The final Report can be found at

<https://freight.cargo.site/m/l2251370993939457493430171811726/DeKalb-Clean-Energy-Transportation-Transition-Plan-with-Appendix---Final.pdf>.

Reference: Robert Reed rreed@southface.org, 404-371-2000, 241 Pine St NE, Atlanta, GA 30308

Client: Shasta County

Project: California, ResilientShasta Extreme Climate Event Mobility and Adaption Plan

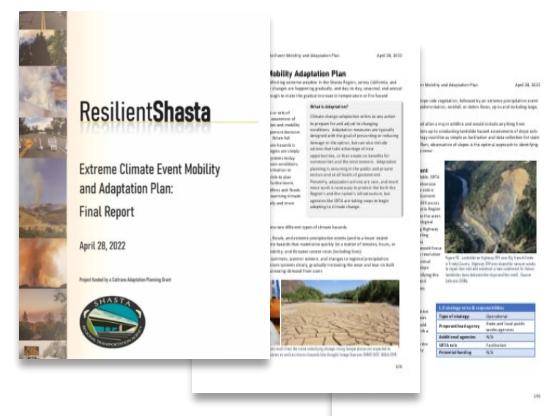
Date: September 2019 – April 2022

Project Lead for Energetics: Christopher Gillespie

Summary of Scope of Services: Energetics developed a climate change resilience and adaptation plan in coordination with the Shasta Regional Transportation Agency (SRTA) in Shasta County, California. The goals of this plan were to anticipate and prepare for regional climate change impacts and extreme weather events, advance adaptation planning for transportation infrastructure, and enhance the resilience of the transportation system and Shasta County's most vulnerable communities. It is anticipated that the ResilientShasta effort will help inform the Regional Transportation Plan, Long Range Transit Plan, and other planning efforts within the Shasta Region.

Energetics identified and collected local and state data needed for evaluating projected climate impacts to the region, planned and administered public and stakeholder outreach throughout the project, identified and evaluated mitigation strategies that SRTA could implement to improve outcomes, and wrote a final report, which currently guides transportation resilience efforts across the County. More information: ResilientShasta Extreme Climate Event Mobility and Adaptation Plan <https://www.srt.ca.gov/320/ResilientShasta>

Reference: Michael Kuker, Project Manager; (530) 262-6910; mkuker@srt.ca.gov; 1450 Court St, Redding, CA 96001



Client: U.S. Department of Energy

Project: Circularity for Secure and Sustainable Products and Materials: A Draft Strategic Framework

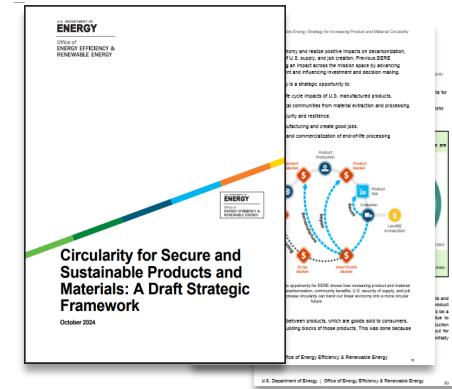
Date: January 2024 – Present

Project Lead for Energetics: Maria Keane

Summary of Scope of Services: Energetics is currently supporting the U.S. Department of Energy in the development of *Circularity for Secure and Sustainable Products and Materials: A Draft Strategic Framework*, a national strategy to advance circularity in energy-relevant products and materials. This framework identifies opportunities and challenges and highlights how circular approaches, such as reuse, remanufacturing, and recycling, can support U.S. energy, environmental, and economic goals by improving material efficiency, reducing supply chain vulnerabilities, and strengthening U.S. manufacturing competitiveness.

As part of this effort, Energetics conducted research and analysis, contributed to stakeholder engagement activities, and helped provide an overview of current efforts across DOE's Office of Energy Efficiency and Renewable Energy. The draft framework was released for public comment in October 2024, and a finalized version is expected in 2025. Once finalized, the framework is expected to guide future DOE investments and cross-sector collaboration to advance circular economy solutions across the United States.

Reference: Kate Peretti, R&D Consortia Program Manager; kathryn.peretti@ee.doe.gov; 202-748-3791; F5029, 1000 Independence Ave SW, Washington, DC 20024



Client: Milwaukee County

Project: Climate Action 2050 Plan: Vulnerability Assessment



Date: September 2022 – January 2024

Project Lead for Energetics: Walt Zalis

Summary of Scope of Services: Energetics produced a climate vulnerability assessment and resilience plan for Milwaukee County's Climate Action 2050 Plan. The Vulnerability Assessment identifies the vulnerabilities of transportation and infrastructure systems, and social vulnerabilities, to climate change in Milwaukee County. Energetics conducted robust geospatial analysis to identify areas of heightened risk, then used a risk-based prioritization framework to identify three high priority vulnerabilities for the County to take action on.

The results of this assessment will be used to inform the development of climate action strategies, an implementation and monitoring program, and the final CA50 Plan. The project team also worked closely with the County's Sustainability Task Force to design and implement an inclusive engagement strategy that empowered diverse stakeholders to contribute their insights and forge a collective commitment to resilience. Through this collaborative effort, the voices of county residents shaped the recently completed Vulnerability Assessment, fostering a shared sense of ownership that will be instrumental in the successful execution of the Plan. Energetics achieved significant community buy-in through surveys, public webinars, and other community-facing outreach.



Additional Experience

In addition to the above projects, Energetics has also led the development of two federal resources focused on climate resilience, planning, and vulnerability assessment:

Guide for Climate Change Resilience Planning and Climate Vulnerability Assessment

Energetics researched, authored, edited, and published this Guide for Climate Change Resilience Planning in the Electricity Sector. As part of the U.S. Department of Energy's series on energy sector climate change resilience planning, the Guidebook provides a complete process for public- and private-sector energy infrastructure owners and operators to plan around climate change. The Guidebook provides specific methodologies for using climate change hazard and impact projections, calculating the cost of damage and disruptions, and comparing resilience options. The Guidebook includes a Guide for Climate Change Resilience Planning, providing a broad framework for assessing the vulnerability of electric utility operations and assets to extreme weather and climate change cultivating appropriate resilience solutions. This section includes a general resilience planning approach for developing climate resilience solutions following conducting a vulnerability assessment. Additionally, examples of various resilience measures and solutions for protecting infrastructure, including estimated costs. Upon completion of the team's research, Energetics presented the draft Guidebook to the DOE and partner utilities to collect and incorporate stakeholder feedback and ensure the Guidebook was useful, understandable, and actionable. The final publication can be found at:

https://www.energy.gov/sites/prod/files/2016/10/f33/Climate%20Change%20and%20the%20Electricity%20Sector%20Guide%20for%20Climate%20Change%20Resilience%20Planning%20September%202016_0.pdf.

Resilience Solutions for the U.S. Energy Sector

Energetics researched and authored a report that comprehensively addresses the challenges that climate change poses to the U.S. energy sector, and provides a detailed portfolio of measures that governments, utilities, and private stakeholders can take to reduce and mitigate the damage. The report addresses the effects of increasing temperatures on system performance and energy demand, the changes to precipitation and hydrology that threaten energy and fuel transport systems, the effects of rising sea levels on major coastal energy and related transportation infrastructure, and the growing risk of extreme weather events. The report covers regional energy sector vulnerabilities and resilience solutions in the Northwest, Southwest, North Great Plains, Southern Great Plains, Midwest, Northeast, Southeast, Alaska, and Hawaii and Puerto Rico. Additionally, the report discusses challenges and opportunities to accelerate and expand resilience, including the public and private sector collaborating more. The report also details the investments, planning, and operational measures that system operators can take to prepare, withstand, respond, and recover from climate impacts. The final publication can be found at

https://www.energy.gov/sites/prod/files/2015/10/f27/Regional_Climate_Vulnerabilities_and_Resilience_Solutions_0.pdf

C. Task and Deliverables Work Plan

The Zero Waste Implementation Plan project for the Town of Southwest Ranches is expected to run from August 2025 through January 2026, with final handover scheduled for the last week in January. The team at Energetics will work in collaboration with the Town Council, Town Staff, Zero Waste Advisory Board and other Town stakeholders to ensure that the plan reflects the diverse ideas of the community while aligning with the Town's long-term sustainability and climate goals. The resulting Zero Waste strategy will support the Town of Southwest Ranches' broader objective of fostering lasting environmental stewardship through inclusive, actionable policies. The following work plan outlines the key tasks required to complete the project. A project timeline is included in **Appendix 2**.

Task 1: Project Kickoff and Management

Energetics will organize a formal kick off meeting with the project team, the Town Council, Town Staff, and Zero Waste Advisory Board. The meeting will include introductions, confirmation of the scope and timeline, a review of deliverables, and agreement on communication channels, responsibilities, and expectations. It will also serve as an opportunity to confirm alignment of project goals and priorities based on the RFP and initial discussions. Energetics will document and distribute meeting notes, including key decisions and action items, to ensure clarity and shared understanding. The project team will meet with the Town Council, Town Staff, and Zero Waste Advisory Board monthly to provide progress updates, discuss project direction, gather input, and provide for opportunity to resolve issues that may arise during the project to ensure that the work remains aligned with needs and expectations.

Task 2: Baseline Assessment

Energetics will assess the current state of waste generation, diversion, and disposal across residential, commercial, and public sectors in the Town. Information from Broward County, including its draft Solid Waste and Recycling Master Plan, will be collected and analyzed. The team will assess current waste management programs and infrastructure, including collection services and recycling efforts, to understand how waste is handled and where service or performance gaps exist. The team will identify other cities and towns with similar demographics and related characteristics and will benchmark performance against these communities to highlight potential areas for improvement. In addition to regional comparisons, Energetics will examine successful approaches to Zero Waste from Europe and other global leaders to identify scalable and transferable strategies that could be adapted for the Town. This assessment will serve as the foundation for all future recommendations.

Task 3: Zero Waste Initiatives and Strategy Development

Building on the findings from the baseline assessment, Energetics will identify, evaluate, and recommend a set of initiatives to help the Town achieve its Zero Waste goals. These may include maintaining or expanding existing programs, developing new waste reduction strategies, enhancing public education or outreach, or adopting innovative policies. For example, Energetics may review options to expand or adjust the Town's Household Hazardous Waste, Electronics, Prescription Drug & Bulk Drop Off Event. For each initiative, the team will outline the anticipated benefits, cost considerations, and implementation requirements, and evaluate alignment with the Town's zero waste objectives.

Task 4: Policy and Funding Development

Energetics will collaborate with the Town Council, Town Staff, and the Zero Waste Advisory Board to develop the policy framework needed to support implementation. This may include drafting or revising ordinances, resolutions, and internal policies that promote Zero Waste practices across sectors. In parallel, the team will identify local, state, and federal grant opportunities to help offset implementation costs. Energetics has extensive experience researching and identifying relevant funding opportunities and maintains access to several curated databases and portals where funding announcements are regularly posted. The team is adept at matching project needs to grant criteria and advising clients on timing, eligibility, and proposal strategy. Our team has a proven track record of supporting successful funding applications which enables us to offer practical, informed guidance throughout the grant process. Where possible, we will link specific funding programs to high-priority initiatives and provide guidance on eligibility, deadlines, and next steps.

Task 5: Community Engagement

Energetics will develop and execute a robust community engagement strategy designed to reflect the full diversity of the Town. The community engagement will prioritize accessibility, inclusivity, and transparency to ensure that residents, businesses, and other stakeholders have meaningful opportunities to participate in shaping the Zero Waste Implementation Plan.

As part of the effort, Energetics will design and distribute a public-facing survey to gather input on current waste related behaviors, community priorities, and barriers to participation. To further engage the public, Energetics will organize and facilitate at least two public meetings to provide an opportunity for residents to share their ideas, ask questions, and connect with the Town staff and project team.

In addition to this, the team will explore other outreach options to engage residents where they already gather. For example, the project team will consider hosting an information board or outreach booth at the Town's weekly farmers market, using tools such as a QR code to link

residents to surveys or informational content. All community input will be analyzed and documented in a summary report that will be presented to Town leadership.

Task 6: Plan Development and Presentation

All data, strategies, and stakeholder input will be synthesized into a comprehensive Zero Waste Implementation Plan tailored to the Town. The plan will include a vision statement, baseline assessment, prioritized initiatives, policy and funding strategies, community engagement findings, and an implementation roadmap. The roadmap will identify Zero Waste goals for the town along with an implementation Timeline. Energetics will submit the draft plan to Town staff and the Zero Waste Advisory Board for feedback, then revise it based on comments. The plan will then be submitted for a final review before final edits are made by the Energetics team. The final plan will be presented to the Town staff and elected officials, with the option for additional presentations to boards or committees as needed. Deliverables will be provided in editable and print-ready formats to ensure ease of use for future updates.

If the Town has existing translation services, Energetics will coordinate with staff to ensure that all public-facing materials, including surveys, flyers, and meeting content, are available in both English and Spanish to ensure inclusive participation across the community.

Implementation Support

Following the development of the plan, Energetics is available to provide implementation support services upon request. This support can be tailored to meet the Town's needs and may include advising on early program rollout, assisting with grant applications, refining ordinance language, or facilitating continued stakeholder engagement and coordination.

Energetics brings direct experience supporting plan implementation for public-sector sustainability and climate action initiatives. For example, as part of the Milwaukee County Climate Action 2050 Plan, our team conducted a comprehensive climate vulnerability assessment and worked closely with the County's Sustainability Task Force to design and execute an inclusive engagement strategy. The results of that assessment directly informed the development of implementation and monitoring programs, and our collaboration with stakeholders helped foster broad community buy-in and ownership of the plan. Similarly, Energetics supported Green Building United with the development of a new three-year strategic plan and then facilitated an in-person workshop to help staff and leadership translate the strategy into actionable implementation steps. This workshop helped ensure that organizational priorities were backed by realistic execution plans and internal alignment.

These examples reflect Energetics' ability to guide communities and organizations through not only planning, but also implementation. We understand that adoption is just the beginning, and we are committed to helping Southwest Ranches turn its Zero Waste vision into measurable, long-term progress.

D. Resources and Availability

Resources

CLEAResult is the largest energy efficiency, energy transition and energy sustainability program consultant in North America, providing services to Canada and the United States. CLEAResult has been providing consulting services to businesses and utilities since 1988 and Energetics, a technology and management consulting firm, was acquired to support public and private entities integrate clean energy, climate, and resilience strategies into real-world applications.

Since 1979, Energetics has worked with leaders and innovators in government, industry, and communities to inform and facilitate the research, development, and adoption of advanced technologies, strategies and practices. The team is deeply invested in delivering customer-centric solutions for a safe, secure and sustainable future.

Energetics has supported the U.S. Department of Energy (DOE) and the DOE National Laboratory system since the founding of the company. We are engineers, scientists, researchers and analysts expediting the development and market success of novel decarbonization technologies, strategies and practices across the industrial sector through independent industry analysis and expertise, data analytics, strategic planning and stakeholder engagement.

Should any of the Energetics or CLEAResult services be of interest to the Town or be required for this project, our team can seamlessly incorporate them into this project.

Availability

Our proposed team has been selected for this project due to their skill set and their availability to work on this project. The proposed project team includes key personnel and support staff who are well equipped to manage all aspects of the work and can adapt as needed to ensure continuity throughout the project. Energetics is a remote-first organization, enabling us to draw from top talent across the country and assemble teams best suited for each client's needs. Our team has deep experience of working collaboratively and efficiently in remote settings, ensuring consistent communication, responsive coordination, and high-quality deliverables. We are confident that this project can be effectively managed in a remote capacity while maintaining close alignment with the Town's goals, staff, and schedule.

In the event that additional in-person engagement is needed, our team is available to travel to Southwest Ranches. The locations of proposed personnel are provided in the Personnel Summary section.



Highly Skilled Staff

- PhDs: 19
- MS: 14
- PMPs: 13
- LEED Green Associate: 2
- Patents: 20

Personnel Summary

Energetics employs more than 80 environmental scientists, engineers in all key disciplines, economists, political scientists, and a comprehensive editorial and graphic design staff. The Energetics Sustainable Transportation Solutions division includes 20 engineers and scientists with extensive experience in fuel efficiency, alternative fuels, and advanced drivetrain technologies.

We promote project management best practices and tools within Energetics and while working with our clients. We provide project management consulting services, working side-by-side with clients to facilitate vision and strategy expansion, and then turn those plans into action. Our approach to project management is based on proven methodologies rooted in PMI best practices; our products and services are implemented by a trained technical staff; and our track record is demonstrated through decades of successful federal and private sector contracting and consulting.

Energetics staff members have played key roles analyzing the impact of advanced transportation technologies through program support and evaluation, along with technology demonstrations and studies. In addition to the highly experienced key staff listed below, Energetics has several junior staff available for performing research, data collection, and other tasks under the supervision of the Project Director.

Maria Keane, PMP - Project Manager

Senior Circular Economy Technical Manager, 13 Years of Experience

Ms. Keane is a certified Project Management Professional (PMP) with a strong track record of successfully managing and delivering complex, multi-stakeholder projects in the sustainability and engineering sectors. Ms. Keane brings extensive knowledge of circular economy principles and practices, informed by her academic background and professional work. Maria played a key role in the development of the U.S. Department of Energy's *Circularity for Secure and Sustainable Products and Materials* framework, contributing to cross-sector research and strategic coordination efforts involving multiple federal agencies. She has also worked directly with private companies to identify and pursue funding opportunities for innovative decarbonization technologies, supporting the preparation of competitive applications and implementation strategies. Ms. Keane is located in Chicago, Illinois.

Kirstin Janocha - Senior Analyst

Senior Analyst, 7 Years of Experience

Ms. Janocha will be providing stakeholder engagement support on this project. Ms. Janocha is an expert in strategic planning, stakeholder engagement, facilitation, and communications. With over seven years of experience, Ms. Janocha leads communications and outreach efforts for multiple clients for projects related to climate adaptation, critical infrastructure resilience, and clean energy technology integration at all levels—state and local, federal, and international. She served as Head of Communications for Mission Innovation for the U.S. Department of Energy, Office of International Affairs. Ms. Janocha served as the lead for

documentation and analysis, and as contributing author, to the Energetics-led workshops on biotechnology, on behalf of the Society for Industrial Microbiology and Biotechnology. Ms. Janocha is located in Columbia, Maryland.

Christopher "Chris" Gillespie - Project Specialist

Climate Change Impacts and Resilience Specialist, 13 Years of Experience

Mx. Gillespie is an expert in technical policy analysis in energy systems and environmental impacts. Mx. Gillespie has 13 years of experience in the field of climate change policy analysis, with experience in policy and regulatory design, economic modelling, technology performance and emissions analysis, climate change impacts and vulnerabilities assessments, and resilience analysis. Mx. Gillespie has led the development of key climate planning resources for the U.S. Department of Energy's (DOE) Office of Policy and has enjoyed the ability to apply the concepts and frameworks he has developed at federal agencies, state departments, and for local and regional clients. Mx. Gillespie's local and regional climate planning experience includes leading or supporting projects in Santa Barbara County, CA, Shasta County, CA, the Lake Tahoe region, and Milwaukee, WI. Mx. Gillespie is located in Philadelphia, Pennsylvania.

E. Client References

Table 2 below is a select list of client contracts where Energetics has completed similar work, including program design, outreach, data tracking and analysis, and applying buildings technical expertise around the nation. We have included references for several of the projects below.

Table 1. References

Client Name	Similar Services Provided	Begin and End Date
Dekalb County via subcontractor to Southface Robert Reed, rreed@southface.org	Climate investment scenarios, estimating three pathways of emission reduction, client coordination, stakeholder coordination, data analysis, helping County understand various levels of investments to reach net-zero by 2050.	2023 – 2025
Shasta County Michael Kuker, Project Manager; (530) 262-6910; mkuker@srtac.gov	Developed a climate change resilience and adaptation plan in coordination with the Shasta Regional Transportation Agency (SRTA) in Shasta County, California. Identified and collected local and state data for evaluating projected climate impacts to the region, planned and administered public and stakeholder outreach throughout the project, identified and evaluated mitigation strategies that SRTA could implement to improve outcomes, and wrote a final report, which currently guides transportation resilience efforts across the County.	2019 – 2022
U.S. Department of Energy Kate Peretti R&D Consortia Program Manager, (202) 748-379, kathryn.peretti@ee.doe.gov	Conducted research and analysis, contributed to stakeholder engagement activities, and helped provide an overview of current efforts across DOE's Office of Energy Efficiency and Renewable Energy.	2024 – Present
U.S. Department of Energy Jun Shepard, jun.shepard@hq.doe.gov	Produced a guidance document for internal assessment of emissions impacts at the program level. These programs include R&D, technology demonstration, industrial development, and investment incentives for a wide range of new approaches for reducing GHG emissions and supporting the transition to clean energy.	2022 – 2023

F. Price

A completed Price Proposal Form has been attached to this proposal per RFP requirements.

G. Value-Added Capabilities

We have provided our full capability sheet that the Town can review for additional services or capabilities available to clients (see **Appendix 4**).

H. Exceptions

For Exhibit A – Agreement, please include the following exceptions:

1. **Section 1.1** – Revise the definition of Contract Documents to the Contract and any amendments and/or statements of work (SOW) referencing the Contract and signed by the parties. That SOW (not the RFP or proposal) will represent the final agreement of the parties regarding the work CLEAResult will perform
2. **Section 3.3** – Revise to payment due 30 days from receipt of the invoice
3. **Section 5.1** – Delete reference to the RFP as we need the insurance requirements included in the Contract
4. **Section 5.4** – add that the requirements are “as applicable” because some provisions are not available for workers’ comp and professional liability policies
5. **Section 5.8** – Our insurers are not willing to provide notice directly to additional insureds so our policies will not include that endorsement but CLEAResult can agree to provide notice to the Town as an alternative
6. **Section 5.10** – Delete (our coverage limits do not meet this requirement)

Appendix

The appendix contains the following pages:

- Appendix 1 – Resumes
- Appendix 2 – Schedule
- Appendix 3 – Price Proposal Form
- Appendix 4 – Additional Services and Capabilities
- Appendix 5 – Required Forms

Appendix 1 – Resumes

Maria Keane, PMP

Senior Circular Economy Research Analyst

Maria Keane is a Senior Circular Economy Research Analyst at Energetics. She primarily supports the U.S. Department of Energy's Advanced Materials and Manufacturing Technologies Office (AMMTO) assisting with both Consortia and R&D efforts to assess the potential for emerging technologies that support a circular economy. She graduated from Northwestern University with a M.S. in Energy and Sustainability in 2022. In addition to this, she attained a Graduate Certificate in the Management of Clean Technologies from Dublin City University in Ireland and holds a B.S. in Civil Engineering from Munster Technological University in Ireland. In addition to this, Ms. Keane is a certified Project Management Professional. Prior to starting at Northwestern, Maria worked as a project engineer for a container crane manufacturing company. In this role, she was responsible for overseeing the installation of container cranes in major shipping ports and rail terminals on a global basis. She has a proven track record of successful project execution and handover.

Education

M.S., Energy and Sustainability,
Northwestern University

Graduate Certificate in the Management
of Clean Technologies, Dublin City
University, Ireland

Project Management Professional,
Project Management Institute

B.Eng. in Civil Engineering, Munster
Technological University, Ireland

Areas of Expertise

Waste management

Circular Economy

Climate Action Planning

Clean Technologies

Project Management

Data Analysis

Select Project Experience

Advanced Materials and Manufacturing Technologies Office, US. Department of Energy

Contributed to the development of the Product and Material Circularity Framework featured for the U.S. Department of Energy's Office of Energy Efficiency and Renewable Energy. This framework provides a structured approach to identifying and evaluating circularity strategies across material and product lifecycles, with a focus on reducing waste, conserving resources, and improving supply chain resilience. The objective was to guide federal investments and industry actions toward circular solutions that enhance domestic material security, lower environmental impacts, and support the transition to a more sustainable and competitive manufacturing sector.

Circularity Analysis

Evaluated the potential carbon emissions savings achievable by recycling various materials commonly sent to landfill. The materials analyzed included glass, steel, aluminum, paper/cardboard, plastics, e-waste, and textiles. The overarching goal of this analysis was to advance efforts toward identifying the types of circularity assessments that could support AMMTO in achieving its mission and objectives.

TECHTEST and Circular Economy

Conducted a cradle-to-gate cost, energy, and emissions analysis of Cellulose Carbamate (CCA) Technology, a novel solution to recycling textiles, and compared it to conventional cotton using DOE's

TECHTEST tool. Analyzed the performance of this Re-X technology, including performing a hotspot and sensitivity analysis of various key inputs to gain insights on the pros and cons of each technology.

Scrap Generation Analysis

Worked with a team at Energetics to conduct an extensive literature review to quantify the amount of scrap generated for end-of-life materials from clean energy technology production in the U.S. Objectives included 1) quantifying and classifying the largest material streams from clean energy technology production in the U.S. and 2) identifying R&D opportunities for technologies looking to reintroduce these materials to the economy via Re-X pathways. Data collected from the review included identifying current and projected scrap rates associated with clean energy technologies, focusing on solar energy as well as energy storage. Current recycling mechanisms were identified along with relative yields of current technologies and quality of recycled materials. Economic and policy barriers to recycling were also identified and opportunities for R&D technologies that develop Re-X pathways for scrap were analyzed and assessed. This work was conducted to provide AMMTO with a clear picture of waste streams coming available for reuse in the near future to help inform prioritization of R&D opportunities in circular economy strategies for sustainable clean energy generation.

GHG Emissions Reduction Analysis for a Municipality in Northern Illinois, Northwestern University, Evanston, IL

For her final project at Northwestern, Ms. Keane and her team developed innovative strategies for a municipality in Northern Illinois to reduce GHG emissions from waste as outlined in the municipalities' 2030 Climate Action Plan. Through research and analysis, Ms. Keane and her team developed cost-neutral, easy-to-integrate, and feasible strategies that could be implemented to help the municipality achieve their 2030 GHG emissions reductions goals.

Circular Disruption: Waste Generation within the Food Delivery and Restaurant Industry, Northwestern University, Evanston, IL

Team analysis consisted of examining waste generation within the food delivery and restaurant industry in the United States. A risk assessment was carried out to determine potential barriers and obstacles, which included discussions with local government officials in Evanston, IL, in addition to data-gathering from restaurant owners in the vicinity. Underpinned by case studies of successful initiatives that are in place in other parts of the world, potential opportunities for circular disruption were outlined for the city of Evanston, ensuring that the proposed solutions aligned with the principals of circularity, and, if implemented successfully, would provide benefits for both the industry and end-users.

Analysis of Environmental, Social, and Governance (ESG) Reporting within the Fashion Industry, Northwestern University, Evanston, IL

Ms. Keane and her team conducted in-depth analysis of current ESG reporting within the fashion industry. A study sample of twelve firms with global reach were selected. With particular emphasis on water, circularity, and GHG inventory and calculation methods, an assessment of non-financial reports was conducted and, based on the quality of disclosure, the team determined what and how the industry addresses these issues and provided a number of key recommendations for key stakeholder groups.

Analysis of Energy Performance for Commercial Buildings, Northwestern University

Through the use of the EPA's EnergyStar Performance Manager tool, an application to measure and track GHG emissions, and energy and water consumption, Ms. Keane assessed the energy and water

levels of a suite of buildings in Chicago, Illinois using historical data. Environmental conservation measures and potential utility incentives were identified for the suite of buildings which were practical to implement, did not adversely impact occupant comfort, and made sound financial sense. If implemented, these investments would lead to reduced energy and water consumption, in addition to reducing the GHG emission levels of the suite of buildings.

Analysis of Sustainability within the Residential Construction Industry, Northwestern University, Evanston, IL

This analysis focused on identifying the key drivers of corporate sustainability within the residential construction industry, including assessing the most promising current building materials, technologies, appliances, and designs that are being incorporated to move towards a greener and less carbon-intensive residential construction industry. Current GHG emissions intensity was assessed and a review of government and utility incentives, codes, ordinances, and regulations was carried out. Existing sustainability reporting within the industry was examined and a high-level strategy was developed for incumbents in the industry to embed high economic, environmental, and social value creation within the industry.

MIT Energy Hackathon, Massachusetts Institute of Technology, Boston, MA

Ms. Keane and a team of three other Northwestern students were awarded first place at the 2021 MIT Energy Hackathon. Ms. Keane and her team delivered solutions to scale up and integrate the Smartflower, a ground-mounted solar flower with advanced photovoltaic solar panels, into distributed generation plants of utilities across the United States. Maria and her team concluded that the Smartflower could be developed into a virtual power plant across a city to increase efficiency, reliability, and flexibility, and allow utility companies to have access to back-up energy from storage during times of low supply.

Feasibility Study: The Potential of Integrated Renewable/Sustainable Energy Technologies to Power a City in Ireland using Renewable Energy Technologies, Dublin City University, Ireland

Ms. Keane and her team conducted a comprehensive analysis of renewable energy technologies, assessing their potential and identifying market barriers within Ireland. The group studied the feasibility of different technologies to be developed at a national level and adopted as a renewable energy source in Ireland, including deployment considerations, market status, current energy supply, government stimulus intervention, and social implications. Through the use of RETSCREEN, software that allows for identification, assessment, and optimization of the technical and financial viability of renewable and energy efficiency projects, the team demonstrated the integration and interdependent nature of renewable technologies and developed a plan to deploy integrated renewable energy technologies within a city-wide context in Ireland.

Employment History

Energetics (January 2022 – Present)
Senior Circular Economy Research Analyst
Remote

Ms. Keane is responsible for assessing the potential for emerging industrial technologies that support a circular economy, encompassing areas such as waste reduction, recycling, and remanufacturing. She currently provides support to the U.S. Department of Energy's Advanced Materials and Manufacturing Technologies Office (AMMTO), contributing to Consortia and R&D initiatives aimed at decarbonizing energy-intensive industries.

Liebherr Container Cranes Ltd. (2013 – 2021)

Project Engineer

Killarney, Co. Kerry, Ireland

Ms. Keane was responsible for the completion of multiple container crane installation projects in major global shipping ports and rail terminals. In this role she was responsible for reviewing the project scope, stakeholder requirements, site area, manpower and equipment levels, project schedules, and budgets and was responsible for conducting engineering calculations to ensure safe lifting, installation, and final positioning of all crane parts. She was involved in liaising with port operations, clients, subcontractors, vendors, and regulatory agencies. She advised clients on the most effective project design and site layout, conducted risk analysis, identified potential barriers/opportunities, and advised on the most optimal path forward to achieve project success, ensuring that contractual handover dates were met. In addition to this, she was responsible for reviewing project plans and calculations and identifying potential cost-saving measures for projects within the company. Clients included NTB (Germany), Port of Gdańsk (Poland), Turkmenbashi Seaport (Turkmenistan), Port of Montréal (Canada), Port of Valparaíso (Chile), Port Said Port Authority (Egypt), Port of Felixstowe (UK), CSX Transportation (USA).

Keane Family Ltd. (2013 – 2021)

Company Director/Draftsman

Killarney, Co. Kerry, Ireland

In this family-run business, Ms. Keane surveyed land for single family dwellings. Through CAD software, she designed single family dwellings for customers, in addition to designing extensions/home modifications according to clients' requirements.

Duggan Bertsch, LLC (2012)

Receptionist/Billing Clerk/Office Assistant

Chicago, Illinois

In this role, Ms. Keane was assumed the oversight of accounts payable and resolving any account discrepancies for clients. She was responsible for the day-to-day running and operation of the office including bookkeeping, monitoring supply levels, and other clerical duties. Additionally, during her time in this role, Ms. Keane organized and managed interior office upgrades.

Kirstin Janocha

Program Manager, Climate and Community

Kirstin Janocha is a program manager at Energetics, where she leads the Climate and Community team in delivering strategic, high-impact solutions for government and industry clients. With five years of experience in communications, stakeholder engagement, and project management, she specializes in designing and executing initiatives that drive clean energy innovation, climate resilience, and community-centered action.

Ms. Janocha has supported state, local, federal, and international clients by developing communication strategies, facilitating cross-sector collaboration, and providing technical assistance to accelerate climate and energy goals. Her leadership includes serving as Head of Communications for Mission Innovation, co-chairing the Communications and Outreach Working Group for the Partnership for Advanced Windows Solutions, and coordinating technical programming for FEMP's annual Energy Exchange training event.

Select Project Experience

Partnership for Advanced Windows Solutions (11/2021–Present)

Pacific Northwest National Laboratory

Co-chair of Communications and Outreach Working Group
Leads the Communications & Outreach Working Group for PAWS, a public-private collaboration focused on accelerating the adoption of high-performance windows to improve energy efficiency. Supports strategic planning and the Steering Committee by developing outreach strategies and engagement initiatives. Manages PAWS' website, newsletter, social media, and event presence, ensuring effective stakeholder communication and visibility for key initiatives.

Federal Energy Management Program (FEMP) - Energy Exchange Technical Planning Support (2023 – Present)

Pacific Northwest National Laboratory

Technical Planning Team Coordinator

Supported the U.S. Department of Energy's Federal Energy Management Program in planning and executing Energy Exchange, the federal government's premier energy training event. Coordinated technical programming, facilitated cross-agency collaboration, and ensured the event aligned with federal energy and sustainability priorities. Provided strategic communications support to maximize engagement and knowledge-sharing among federal energy professionals.

Education

M.A., Environmental Policy Design,
Lehigh University

B.A., Anthropology, Washington
College

Certifications

Organization Development Certified
Professional, Institute of Organization
Development

LEED Green Associate, Green Business
Certification, Inc.

Areas of Expertise

Climate and Energy Policy

Community Engagement

Technical Assistance & Capacity
Building

Climate Resilience & Adaptation

Program Development &
Implementation

Project Management

Mission Innovation Secretariat (March 2022 – March 2025)**U.S. Department of Energy, Office of International Affairs***Head of Communications*

Led strategic communications for Mission Innovation, a global initiative accelerating clean energy innovation through collaboration among over 24 governments. Developed and executed communication strategies to engage governments, industry leaders, and research institutions. Managed news articles, press releases, social media, website content, and a newsletter with 4,000+ subscribers, while supporting high-profile international clean energy events.

Climate Change Vulnerability Assessment (May 2022 – July 2023)**Milwaukee County, WI***Community Engagement Team Lead*

Led the development of a community engagement strategy to ensure inclusive participation in Milwaukee County's climate vulnerability assessment. Designed a county-wide survey to gather public input on climate-related risks and community priorities and analyzed 800+ responses. Contributed to the development of a social vulnerability index methodology by integrating demographic, economic, and environmental data to assess climate impacts on historically underserved populations.

Federal Interagency Committee on Emergency Medical Services (FICEMS) White Paper on EMS & 911**Response to COVID-19 (September 2021 – July 2022)****National Highway Traffic Safety Administration, Office of Emergency Medical Services***Workshop Facilitator*

Supported the planning and facilitation of eight virtual listening sessions with emergency medical services (EMS) and 911 personnel to gather insights on pandemic challenges and response strategies. Provided data analysis support to identify key trends and operational impacts on EMS and 911 systems. Contributed to the development of the final report, summarizing stakeholder perspectives and offering recommendations for future emergency preparedness and response efforts.

Report on Emergency Medical Services State Office Licensing (October 2021 – May 2022)**National Registry of Emergency Medical Technicians***Project Manager and Lead Analyst*

Conducted a comprehensive review of personnel licensing policies, practices, and procedures across State EMS Offices in the U.S. Developed a detailed report outlining state-by-state licensing frameworks, identifying common challenges, and providing recommendations for improving national EMS workforce credentialing. Created a sustainable research methodology to help maintain and update licensing data over time.

Model State Dam Safety Program Manual (October 2021 – September 2022)**Association of State Dam Safety Officials***Project Manager*

Managed the review and update of the Model State Dam Safety Program Manual, originally published in 2007, to align with current best practices and federal guidelines. Facilitated discussions with subject matter experts to revise and clarify technical content across multiple chapters. Edited and formatted the manual to ensure consistency with FEMA's style guide, while coordinating the redesign of key graphics to enhance usability for state dam safety officials.

Employment History

Energetics (June 2021 – Present)

Program Manager, Climate and Community

Columbia, MD

Leads the Climate and Community team, delivering strategic solutions for government and industry clients on clean energy innovation, climate resilience, and stakeholder engagement. Manage projects that support state, local, federal, and international clients through communication strategy development, cross-sector collaboration, and technical assistance. Key responsibilities include overseeing high-profile initiatives, facilitating stakeholder engagement, and advancing climate and energy goals through effective program execution.

HRIC MD INC (July 2020 – June 2021)

Organizational Development Manager

Jessup, MD

At HRIC, Ms. Janocha consulted with executive leadership on performance, organizational, and leadership matters. She conducted needs assessments and designed and implemented tailored programs to address the organization's needs. Other responsibilities included assisting with the hiring process, managing accounts payable and receivable for one division of the company, assisting with the bid process, and communicating technical ideas into plain language for the company website.

National Oceanic and Atmospheric Administration (June 2018 – September 2018)

Risk Communication Intern

Silver Spring, MD

At NOAA's office of Performance Risk and Social Science, Ms. Janocha assisted with the development of the Risk and Uncertainty Communication Framework and Pilot Project. The project aimed to improve the risk communication practices between the NOAA offices and their stakeholders. Additionally, Ms. Janocha developed an interactive educational tool to support the Science on a Sphere program and curated an EndNote database of research literature for the office.

Christopher Gillespie

Climate Change Policy Analyst

Christopher Gillespie is an expert in the field of technical policy analysis in energy systems and environmental impacts. Mx. Gillespie has 13 years of experience in the field of climate change policy analysis, with experience in policy and regulatory design, economic modelling, technology performance and emissions analysis, climate change impacts and vulnerabilities assessments, and resilience analysis. At Energetics, Mx. Gillespie has consulted with a wide range of clients in Federal, State, and Local governments, as well as in the private sector. He has led the development of and contributed to high-impact DOE reports, internal whitepapers, regulatory guidance, policy memos, databases, and insightful analyses that help guide public and agency responses to challenges at the core of energy policy.

Education

M.S., Technology and Policy,
Massachusetts Institute of Technology,
2011

B.E., Mechanical Engineering, Cooper
Union, 2008

Areas of Expertise

Climate Change Impacts

Vulnerability Analysis

Policy Analysis

Select Project Experience

Climate Change Vulnerabilities and Resilience

Mx. Gillespie has led the development of multiple climate change vulnerabilities analyses and resilience plans. These efforts include a Climate Change Vulnerabilities Assessment for the U.S. Department of Veterans Affairs, multiple reports and guidance documents on energy sector climate vulnerabilities and resilience for the U.S. Department of Energy, and multiple resilience plans for local government clients. Mx. Gillespie has pioneered hybrid methodologies that make use of existing climate hazard projections, risk management strategies, and geospatial analysis to identify, characterize, and plan for emerging threats to critical infrastructure in the 21st century.

Regulatory and Policy Analysis

Mx. Gillespie brings novel analytical approaches to technical regulatory and policy questions. At Energetics, Mx. Gillespie has assisted staff and leadership at both federal and state agencies parse complex technical issues and formulate equitable and practical implementation solutions that advance energy and climate goals. Mx. Gillespie helps clients identify and evaluate the latest scientific and technical literature, incorporate best practices, elicit expert input, and review and synthesize stakeholder comments.

Technology Performance and Emissions Analysis

Highlights of Mx. Gillespie's work at Energetics include:

- Emissions and economic analyses of Clean Power Plan impacts and implementation pathways
- A meta-analysis of the emissions mitigation projections of deep-decarbonization energy scenarios
- A bottom-up process-level estimation of manufacturing sector criteria pollutant emissions using energy flows
- Integration and synthesis of technical stakeholder inputs from private and nongovernmental experts on policy matters such as the social cost of carbon

- Efforts to encourage investments in resilience and adaptation among energy sector asset owners and operators

As technical lead, in collaboration with colleagues, or individually, Mx. Gillespie has planned, managed, and executed regulatory, technical, and quantitative research and analyses of an array of energy sector policies and subjects. Mx. Gillespie has served as technical lead on multiple projects directing workflow for as many as four colleagues.

Publications

- U.S. Global Climate Research Program publication, “5th National Climate Assessment – Energy Chapter” (11/2018), consultant
- DOE report, “Climate Change and the U.S. Energy Sector: Guide for Climate Change Resilience Planning” (9/2016), co-author
- DOE report, “Climate Change and the U.S. Energy Sector: Regional Energy Sector Vulnerabilities and Resilience Solutions” (10/2015), co-author
- DOE report, “Tribal Energy System Vulnerabilities to Climate Change and Extreme Weather” (9/2015), contributing author
- DOE report, “U.S. Energy Sector Vulnerabilities to Climate Change and Extreme Weather” (7/2013), contributing author
- Industry whitepaper, “Regulatory and Policy Barriers and Opportunities for Microgrid Deployment” (1/2018), author
- Internal DOE Analysis, “U.S. Industrial Sector Criteria Pollutant Emissions Estimates” (5/2017), contributing author
- Update to DOE Report, “Energy and Environmental Profile of the U.S. Petroleum Refining Industry” (1/2017), contributing author
- DOE Whitepaper, “Meta-Analysis of GHG Emissions under Deep Decarbonization Scenarios” (6/2016), lead author
- National Electricity Consumption Model & Data Modeling Framework for Oman Authority for Electricity Regulation (8/2017).
- DOE whitepaper, “Innovation Pathways Study: Commercial Nuclear Power in the United States” (4/28/2016), author
- Internal DOE database of federal policies and measures that encourage GHG reduction and deployment of clean energy technologies (ongoing), contributing author
- Internal DOE memo, “Payments to Generators in PJM Market and Availability of Ancillary Services Revenue to Legacy Fossil Plants” (10/2015), lead author
- Internal DOE analysis on uprates and capacity additions at natural gas, nuclear, and coal-fired power plants, and comparison of observed CO2 emissions rates (4/2014, 5/2014, and 6/2015), author
- Synthesis of public comments on the 2013 technical update to the social cost of carbon (9/2014), contributing analyst
- Department of Veterans Affairs policy document, “U.S. Department of Veterans Affairs Climate Change Adaptation Plan” (6/2014), lead author
- Internal DOE white paper, “Identifying Key Challenges and Solutions To Climate Change Resilience of the U.S. Energy System” (8/2014), co-author

Appendix 2 – Schedule

Schedule

Zero Waste Plan Development Town of Southwest Ranches, Florida



Task		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8
Task 1: Project Kickoff and Management									
Task 1.1	Kickoff Meeting with the Town Council, Town Staff, and Zero Waste Advisory Board	Red							
Task 1.2	Monthly meeting with the Town Council, Town Staff, and Zero Waste Advisory Board		Green	Green	Green	Green	Green		
Task 2: Baseline Assessment									
Task 2.1	Gather and assess available data from the Town and Broward County, including the Draft Solid Waste and Recycling Master Plan		Green						
Task 2.3	Benchmark Against Peer Communities		Green						
Task 3: Zero Waste Initiatives and Strategy Development									
Task 3.1	Identify and Evaluate Potential Programs			Green					
Task 3.3	Document Cost and Benefit Profiles			Green					
Task 3.4	Prioritize Initiatives			Green					
Task 4: Policy and Funding Development									
Task 4.1	Identify Local, State, and Federal Grant Opportunities				Green				
Task 4.2	Align Grant Opportunities with Priority Initiatives				Green				
Task 4.3	Collaborate with the Town Staff to develop Ordinances, Resolutions, and Policies				Green				
Task 5: Community Engagement									
Task 5.1	Develop Community Engagement Plan				Green				
Task 5.2	Design and Distribute Community Survey				Green				
Task 5.3	Conduct Community Meetings			Green					
Task 5.4	Summarize Community Feedback			Green	Green				
Task 5.5	Deliver Engagement Results Presentation			Green	Green	Green			
Task 6: Zero Waste Implementation Plan Development and Presentation									
Task 6.1	Draft Zero Waste Implementation Plan					Green	Green		
Task 6.2	Internal Review & Feedback (1-week)					Green			
Task 6.3	Revise Zero Waste Implementation Plan					Green			
Task 6.4	Internal Review & Feedback (1-week)					Green			
Task 6.5	Finalize Zero Waste Implementation Plan					Green	Green		
Task 6.6	Prepare and Deliver Council Presentation					Green	Green		
Task 6.7	Deliver Final Implementation Plan to the Town						Red		

Appendix 3 – Price Proposal Form

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

PRICE PROPOSAL FORM

The Town will accept sealed proposals from qualified consultants to provide Zero Waste Consultant services. This solicitation aligns with the Town's broader commitment to sustainability and community-driven solutions and seeks a consultant who can help translate the Town's vision into actionable Zero Waste programs, education, and policy initiatives.

As part of the scope, the selected consultant shall prepare a comprehensive Zero Waste Implementation Plan, to be completed and presented to Town staff, Town Council **and the Zero Waste Advisory Board** within six (6) months of the award date.

Proposals shall include all associated costs, including professional fees, insurance, and any materials or resources necessary to perform the required services, as well as pricing for a minimum of one Town Council presentation and hourly rates for additional services to be activated at the Town's request.

The undersigned hereby submits the following cost proposal:

A. Proposal Price (Turnkey – All-Inclusive Price for entirety of Phase I as detailed herein)

\$ 37,278

B. Hourly Rate(s) for Additional Consulting Services (Phase II)
(only if activated in writing by the Town via contract addendum)

Hourly Rate: \$ 150.00 / hour
(attach additional position rates as applicable)

I have attached a **detailed breakdown of this price proposal**, prepared in accordance with the specifications herein (ref Section 4: Proposal Format, item "F").

Check one:

- Yes (detailed price proposal attached)
 No (detailed price proposal not attached)
-

Note – Rates for Additional Professional Services

If it should become necessary for the Town of Southwest Ranches to request the Consultant to render any additional services to supplement those requested in this RFP, such additional work shall only be performed if set forth in an addendum to the contract between the Town and the Consultant. Any such additional work agreed to between the parties shall be performed at the same hourly rates set forth in the final negotiated agreement.

Proposer Name: CLEAResult Energetics LLC

Authorized Representative (Print): Jeffrey Metcalf

Signature: Jeffrey Metcalf Jeffrey Metcalf (Oct 14, 2025 16:25:49 CDT)

Date: 10/14/25

Detailed Price Proposal

OFFEROR: CLEAResult Energetics, LLC
 CLIENT: Town of Southwest Ranches

PROJECT NAME: Zero Waste Consultant

Cost Estimate
 14-Oct-25

		Task 0: Project Kickoff and Management 5%		Task 1: Business/Institutional Identification & Engagement Strategy Development 10%		Task 2: Zero Waste Initiatives and Strategy Development 30%		Task 3: Policy and Funding Development 15%		Task 4: Community Engagement 15%		Task 5: Zero Waste Implementation Plan Development and Presentation 25%		TOTAL	
		Hours	Dollars	Hours	Dollars	Hours	Dollars	Hours	Dollars	Hours	Dollars	Hours	Dollars		
Energetics Labor	Rate														
Senior Consultant	\$159.50	14	\$2,233	4	\$638	8	\$1,276	0	\$0	2	\$319	22	\$3,509	50	\$7,975
Project Specialist	\$115.50	20	\$2,310	10	\$1,155	22	\$2,541	17	\$1,964	42	\$4,851	51	\$5,891	162	\$18,712
Associate Project Specialist	\$93.50	8	\$748	10	\$935	18	\$1,683	17	\$1,590	10	\$935	25	\$2,338	88	\$8,229
ENERGETICS LABOR TOTAL		42	\$5,291	24	\$2,728	48	\$5,500	34	\$3,554	54	\$6,105	98	\$11,738	300	\$34,916
Other Energetics Costs															
Travel			\$0		\$0		\$0		\$0		\$0		\$2,364		\$2,364
OTHER ENERGETICS COSTS TOTAL			\$0		\$0		\$0		\$0		\$0		\$2,364		\$2,364
TOTAL HOURS & DOLLARS		42	\$5,291	24	\$2,728	48	\$5,500	34	\$3,554	54	\$6,105	98	\$14,102	300	\$37,280

NOTES:

Appendix 4 – Additional Services and Capabilities

Core capabilities

Strategic energy planning, from ideas to impact

Energetics helps public and private entities integrate clean energy, climate and resilience strategies into their real-world applications. We work with leaders and innovators in government, industry and communities to facilitate the research, development and adoption of sustainability strategies. We're fully immersed in the latest energy trends, analytics and technologies powering progress toward a sustainable future.



Our services

Technical analysis and modeling

- ✓ Technology assessments
- ✓ Life cycle and techno-economic analysis
- ✓ Modeling of energy and climate impacts
- ✓ Market transformation
- ✓ Data collection, aggregation, analysis and insights
- ✓ Geospatial analysis and visualization

Strategic planning and roadmapping

- ✓ Vision documents and technology roadmaps
- ✓ Strategic plans aligned with technology and financial resources

Program and project management

- ✓ Program portfolio analysis
- ✓ Metrics development and progress evaluation
- ✓ Annual and multi-year program planning and execution

Stakeholder engagement, facilitation, and communications

- ✓ In-person and virtual facilitation
- ✓ Editorial support
- ✓ Print and digital materials and visual communications

Third-party technology evaluation

- ✓ Analysis of new technologies and deployment programs
- ✓ Environmental and economic performance metrics
- ✓ Process improvements and best practices

Public funding acquisition

- ✓ Identification of local, state and federal funding opportunities
- ✓ Proposal and grant application development

Areas of expertise



Climate change science and policy



Industrial efficiency and low-carbon manufacturing



Zero-emission transportation and next-generation mobility



Building decarbonization and energy management



Contract mechanisms available for task orders

- ✓ GSA MAS
- ✓ DOE IEA EOP5
- ✓ DOE SETS BPA
- ✓ DOE NNSA TEPS III BPA
- ✓ ORNL BOA
- ✓ NYSERDA Flexergy



Appendix 5 – Required Forms

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

OFFEROR'S QUALIFICATION STATEMENT
[Please print clearly]

NAME: CLEARResult Energetics LLC

ADDRESS: 7075 Samuel Morse Drive, Suite 100, Columbia, Maryland 21046

FEIN: 72-1572984

LICENSE NUMBER: Not applicable STATE OR COUNTY: Not applicable

LICENSE TYPE: Not applicable
(Attach copy of license)

LICENSE LIMITATIONS, IF ANY: Not applicable
(Attach a separate sheet, if necessary)

LICENSEE SIGNATURE: Not applicable

LICENSEE NAME: Not applicable

PROPOSER'S SIGNATURE: Jesse W Geiger

PROPOSER'S NAME: Jesse Geiger

PROPOSER'S ADDRESS: 7075 Samuel Morse Drive, Suite 100, Columbia, Maryland 21046

PROPOSER'S PHONE NUMBER: Office: 623-670-4202 Cell: 303-478-3761

PROPOSER'S EMAIL ADDRESS: CLEARResult_BD@clearesult.com

By: _____

CLEARResult Energetics LLC

Name of Corporation/Entity

7075 Samuel Morse Drive, Suite 100, Columbia, Maryland 21046

Address of Corporation/Entity

Jeffrey L Metcalf

Signature of President or Authorized Principal

By: Jeffrey Metcalf

Title: Vice President and General Manager

(If the Proposer is a Corporation, affix corporate seal)

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

DISCLOSURE OF OWNERSHIP INTEREST AFFIDAVIT

**TO: TOWN OF SOUTHWEST RANCHES
OFFICIALLY DESIGNATED REPRESENTATIVE**

**STATE OF FLORIDA
COUNTY OF Broward**

BEFORE ME, the undersigned authority, this day personally appeared Jeffrey Metcalf, hereinafter referred to as "Affiant," who being by me first duly sworn, under oath, deposes and states as follows:

1. Affiant appears herein as:

[] an individual or

[] the Vice President and General Manager of CLEAResult Energetics LLC.

[position—e.g., sole proprietor, president, partner, etc.] [name & type of entity—e.g., ABC Corp., XYZ Ltd. Partnership, etc.]. The Affiant or the entity the Affiant represents herein seeks to do business with the Town of Southwest Ranches through its the Town Council.

2. Affiant's address is: 7075 Samuel Morse Drive, Suite 100, Columbia, Maryland 21046

3. Attached hereto as Exhibit "A" is a complete listing of the names and addresses of every person or entity having a five percent (5%) or greater interest in the Affiant's corporation, partnership, or other principal. Disclosure does not apply to profit corporations, government agencies, or to an individual's or entity's interest in any entity registered with the Federal Securities Exchange Commission or registered pursuant to Chapter 517, Florida Statutes, whose interest is for sale to the general public.

4. Affiant acknowledges that this Affidavit is given to comply with the Town of Southwest Ranches' policy, and will be relied upon by the Town of Southwest Ranches. Affiant further acknowledges that he or she is authorized to execute this document on behalf of the entity identified in paragraph one, if any.

5. Affiant further states that Affiant is familiar with the nature of an oath and with the penalties provided by the laws of the State of Florida for falsely swearing to statements under oath.

[Signatures on next page]

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

6. Under penalty of perjury, Affiant declares that Affiant has examined this Affidavit and to the best of Affiant's knowledge and belief it is true, correct and complete.

AFFIANT FURTHER SAYETH NAUGHT.



Affiant
Jeffrey Metcalf

(Print Affiant Name)

The foregoing instrument was acknowledged before me by means of

physical presence or online notarization,

this 14 day of October, 2025,

by _____ Indya Iglehart _____ (name of person acknowledging).

Notarized online using audio-video communication



Notary Public

Indya Iglehart

(Print Notary Name)

State of Texas at Large

My Commission Expires: 07/13/2027

**TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)**

Disclosure of Ownership Interests

Affiant must identify all entities and individual's owning five percent (5%) or more ownership interest in Affiant's corporation, partnership or other principal, if any. Affiant must identify individual owners. For example, if Affiant's principal is wholly or partially owned by another entity, such as a corporation, Affiant must identify the other entity, its address, and the individual owners of the other entity. Disclosure does not apply to any nonprofit corporation, government agency, or to an individual's or entity's interest in any entity registered with the Federal Securities Exchange Commission or registered pursuant to Chapter 517, Florida Statutes, whose interest is for sale to the general public.

Name

CLEARResult Consulting Inc

Address

6504 Bridge Point Pkwy, Ste 425 Austin, TX 78730

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

DRUG FREE WORKPLACE

Proposer must certify that they will provide a drug-free workplace. In order to have a drug-free workplace program, a business shall:

- 1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3) Give each employee engaged in providing the commodities or contractual services that are under Proposal a copy of the statement specified in subsection (1).
- 4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under Proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction or plea.
- 5) Impose a sanction on (or require the satisfactory participation in a drug abuse assistance or rehabilitation program, if such is available in the employee's community), any employee who is so convicted or takes a plea.
- 6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

PROPOSER'S SIGNATURE: 

PROPOSER FIRM: CLEAResult Energetics LLC

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

**SWORN STATEMENT PURSUANT TO SECTION 287.133(3)(a) FLORIDA
STATUTES ON PUBLIC ENTITY CRIMES**

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted to the Town of Southwest Ranches
by Jeffrey Metcalf
for CLEAResult Energetics LLC
whose business address is 7075 Samuel Morse Drive, Suite 100, Columbia, Maryland 21046

and (if applicable) its Federal Employer Identification Number (FEIN) is 72-1572984

2. I understand that a “public entity crime” as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

3. I understand that “convicted” or “conviction” as defined in Para. 287.133(1) (b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

4. I understand that an “affiliate” as defined in Para. 287.133(1) (a), Florida Statutes, means:

- (i). A predecessor or successor of a person convicted of a public entity crime; or
- (ii). An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term “affiliate” includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm’s length agreement, shall be a *prima facie* case that one person controls another person. A person who knowingly enters into a joint venture with person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

TOWN OF SOUTHWEST RANCHES, FLORIDA

ZERO WASTE CONSULTANT

RFP NO. 25-22 (RE-ISSUE)

5. I understand that a "person" as defined in Para. 287.133(1) (e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Proposals or applies to Proposal on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

6. The statement which I have marked below is true in relation to the entity submitting this sworn statement. (Indicate which statement applies.)

X Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

_____ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (Attach a copy of the final order)

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR CATEGORY TWO, OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

[Signatures on next page]

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

PROPOSER: CLEARResult Energetics LLC

By: Jeffrey L Metcalf

Jeffrey Metcalf
(Printed Name)

Vice President & General Manager
(Title)

The foregoing instrument was acknowledged before me by means of

physical presence or online notarization,

this 14 day of October, 2025,

by Indya Iglehart (name of person acknowledging).

Notary Public - State of Texas

Indya Iglehart
Notary Signature

My Commission Expires 07/13/2027

(Printed, typed, or stamped commissioned name of notary public)

Notarized online using audio-video communication



TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

NON-COLLUSION AFFIDAVIT

State of Texas) ss:

County of Harris)

Jeffrey Metcalf being first duly sworn deposes and says that:

- (1) He/She is the Representative (Owner, Partner, Officer, Representative or Agent) of CLEAResult Energetics LLC, the proposer that has submitted the attached Proposal;
- (2) He/She is fully informed with respect to the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;
- (3) Such Proposal is genuine and is not a collusive or sham Proposal;
- (4) Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other proposer, firm, or person to submit a collusive or sham Proposal in connection with the Work for which the attached Proposal has been submitted; or to refrain from bidding in connection with such Work; or have in any manner, directly or indirectly, sought by agreement or collusion, or communication, or conference with any proposer, firm, or person to fix any overhead, profit, or cost elements of the Proposal or of any other proposer, or to fix any overhead, profit, or cost elements of the Proposal price or the Bid price of any other proposer, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposed Work; and
- (5) The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of Proposer or any other of its agents, representatives, owners, employees or parties in interest, including this affiant.

[Signatures on next page]

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

By: Jeffrey L Metcalf

Jeffrey Metcalf
(Printed Name)

Vice President and General Manager
(Title)

The foregoing instrument was acknowledged before me by means of

physical presence or online notarization,

this 14 day of October, 2025,

by Jeffrey Metcalf (name of person acknowledging).

Notary Public - State of Texas

Indya Iglehart
Notary Signature

My Commission Expires 07/13/2027

(Printed, typed, or stamped commissioned name of notary public)

Notarized online using audio-video communication



TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

CERTIFICATE OF AUTHORITY (If Corporation or Limited Liability Company)

State of Texas

County of Travis

I HEREBY CERTIFY that the Board of Directors of a Corporation or authorized representatives of a Limited Liability Company existing under the laws of the State of Texas, have authorized the following:

“Jeffrey Metcalf, as President of the Corporation or authorized representative of a Limited Liability Company, is hereby authorized to execute the Proposal dated, September 28, 2025, to the Town of Southwest Ranches and this Corporation or Limited Liability Company and his execution thereof, attested by the President of the Corporation or Limited Liability Company shall be the official act and deed of this Corporation or Limited Liability Company.”

I further certify that said resolution is now in full force and effect.

this 9th day of October, 2025.



President: Rich McBee

PROPOSER FIRM: CLEAResult Energetics LLC

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

GOVERNMENTAL CONTACT INFORMATION

Please list name of agency, address, phone number, contact person and email of any other Governmental Agencies or Quasi-governmental agencies for which you have conducted business on similar project within the past five years.

NAME OF AGENCY	ADDRESS	PHONE NUMBER	CONTACT PERSON & EMAIL
DeKalb County, GA	1300 Commerce Drive Decatur, GA 30030	404-371-2000	Robert Reed rreed@southface.org
Shasta County, CA	1450 Court Street Redding, CA 96001	530-262-6910	Michael Kuker mkuker@srt.gov
U.S. Department of Energy	1000 Independence Ave, SW Washington, DC 20585	202-748-3791	Kathryn Peretti kathryn.peretti@ee.doe.gov
U.S. Department of Energy	1000 Independence Ave, SW Washington, DC 20585	202-586-5000	Jun Shepard jun.shepard@hq.doe.gov

Proposer's Firm: CLEAResult Energetics LLC

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

ANTI-LOBBYING CERTIFICATION

Pursuant to the requirements of the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352) and applicable State of Florida lobbying regulations, the undersigned hereby certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the Contractor shall complete and submit Standard Form- LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.
4. The undersigned acknowledges and affirms compliance with the applicable State of Florida lobbying registration and disclosure requirements for entities seeking to influence state or municipal decisions, including but not limited to executive branch lobbying for procurement contracts valued at \$20,000 or more, and any applicable local ordinances governing lobbying activities within Florida municipalities.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Contractor certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Contractor/Company Name: CLEAResult Energetics LLC

Authorized Representative (Print Name): Jeffrey Metcalf Title: Vice President and General Manager
Signature: Jeffrey L Metcalf Date: 10/14/2025

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

**ACKNOWLEDGMENT OF CONFORMANCE
WITH O.S.H.A. STANDARDS**

TO THE TOWN OF SOUTHWEST RANCHES:

CLEARResult Energetics LLC, hereby acknowledges and agrees that as Consultant for the Town of Southwest Ranches within the limits of the Town of Southwest Ranches, Florida, we have the sole responsibility for compliance with all requirements of the Federal Occupational Safety and Health regulations, and agree to indemnify and hold harmless the Town of Southwest Ranches, including its Council Members, officers and employees, from and against any and all legal liability or loss the Town may incur due to CLEARResult's failure to comply with such regulations.

ATTEST

CONSULTANT

BY: *Jeffrey L Metcalf*

Jeffrey Metcalf

Print Name

Date: 10/14/2025

Proposer's Firm: CLEARResult Energetics LLC

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

PROPOSER CONFIRMATION OF QUALIFICATIONS

The Contract will be awarded only to a responsible and eligible Proposer, qualified by experience and capable of providing required insurance, and bonds and in a financial position to do the Work specified within the Request for Proposals, and which can complete the Work within the time schedule specified.

At the time of the Proposal, the Proposer shall hold all qualification certificates and licenses required to be held by the Consultant by Florida Statutes or ordinances of the Town of Southwest Ranches and Broward County in order to perform the Work which is the subject of this Request for Proposals.

All license, certificate and experience requirements must be met by the Proposer (as opposed to the Subcontractor) at the time of Proposal submission. Proposals submitted by Proposers who do not directly hold required licenses and certificates or who rely on another consultant to meet the license, certificate or experience criteria will be rejected. By executing this Form and submitting its Proposal, Proposer represents that it meets the requirements set forth above, and as set forth in the Proposal Documents, and acknowledges and understands that such representation is material and that the Town shall be relying on this representation with respect to a Contract award.

Proposer: CLEAResult Energetics LLC

Proposer's Name: Jeffrey Metcalf

Proposer's Address: 7075 Samuel Morse Drive, Suite 100,
Columbia, Maryland 21046

Proposer's Phone Number: 623-670-4202

Proposer's Email: CLEAResult_BD@clearesult.com

Consultant's License and License number(s) (attach copies of license(s) required for the work described in this RFP):

N/A

[Signatures on next page]

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

PROPOSER FIRM: CLEAResult Energetics LLC

By: Jeffrey L Metcalf
Jeffrey Metcalf
(Printed Name)

Vice President and General Manager
(Title)

The foregoing instrument was acknowledged before me by means of

physical presence or online notarization,

this 14 day of October, 2025,

by _____ (name of person acknowledging).

Notary Public - State of Texas

Indya Iglehart
(Notary Signature)

My Commission Expires: 07/13/2027

(Printed, typed, or stamped commissioned name of notary public)

Notarized online using audio-video communication



TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

PROPOSER EXPERIENCE

In order to receive consideration for an award, it is a requirement that the following "Information Sheet" be completed and returned with your response to this RFP.

Proposer (company name): CLEAResult Energetics LLC
Address: 7075 Samuel Morse Drive, Suite 100, Columbia, Maryland 21046
Telephone No: (623) 670-4202
Contact person: Frannie Shaw Title: Contract Manager
Number of years in business: 46 Years
Address of nearest facility: 7075 Samuel Morse Drive, Suite 100, Columbia, Maryland 21046

Provide three (3) client entities where these services have been provided:

1. Company Name: Southface
Telephone No: (404) 872-3549
Contact Person: Robert Reed
Title: Sustainable Communities Design Director
Contract Amount: \$250,000
Project: Climate Action Plan for DeKalb County
Email: rreed@southface.org
Date Services Provided: September 2023 – April 2025

2. Company Name: Shasta County, CA
Telephone No: (530) 262-6910
Contact Person: Michael Kuker
Title: Project Manager
Contract Amount: \$99,507.00
Project: ResilientShasta Extreme Climate Event Mobility and Adaption Plan
Email: mkuker@srtaw.gov
Date Services Provided: September 2019 – April 2022

3. Company Name: U.S. Department of Energy
Telephone No: (202) 748-3791; F5029
Contact Person: Kate Peretti
Title: R&D Consortia Program Manager
Contract Amount: on-going project
Project: Circularity for Secure and Sustainable Products and Materials: A Draft Strategic Framework
Email: kathryn.peretti@ee.doe.gov
Date Services Provided: January 2024 – Present

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

ACKNOWLEDGEMENT OF ADDENDA

Proposer shall indicate receipt of any addendum by initialing below for each addendum received.

Addendum No. 1 Oct 2, 2025

Addendum No. 2 _____

Addendum No. 3 _____

Addendum No. 4 _____

[Remainder of page intentionally left blank]

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

LIABILITY CLAIMS

Please list the following information for all/any Liability Claims for the past five (5) years. If none state NONE:

1. Name and Location of project: NONE
-
2. Contact information for Project Owner:
- a. Name: _____
- b. Address: _____
- c. Phone: _____
- d. Email: _____
3. Nature of Claim: _____
-
4. Date of Claim: _____
5. Resolution Date of Claim and how resolved: _____
-
6. If applicable:
- a. Court Case Number: _____
- b. County: _____
- c. State: _____

PROPOSER FIRM: CLEAResult Energetics LLC

Request for Taxpayer
Identification Number and CertificationGo to www.irs.gov/FormW9 for instructions and the latest information.Give form to the
requester. Do not
send to the IRS.**Before you begin.** For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)					
	Clearesult Consulting Inc.					
	2 Business name/disregarded entity name, if different from above.					
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.					
	<input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____ Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) _____					
	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):					
	Exempt payee code (if any) _____					
	Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____					
	(Applies to accounts maintained outside the United States.)					
5 Address (number, street, and apt. or suite no.). See instructions. 6504 Bridge Point Parkway, Suite 425			Requester's name and address (optional)			
6 City, state, and ZIP code Austin, TX 78730						
7 List account number(s) here (optional)						

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

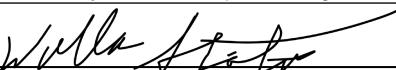
Social security number								
<input type="text"/>	<input type="text"/>	<input type="text"/>	-	<input type="text"/>	<input type="text"/>	-	<input type="text"/>	<input type="text"/>
or								
Employer identification number								
7	2	-	1	5	7	2	9	8 4

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	
------------------	--------------------------	---

Date 5/28/2025

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
03/31/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERs NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Willis Towers Watson Northeast, Inc.
c/o 26 Century Blvd
P.O. Box 305191
Nashville, TN 372305191 USA

CONTACT: WTW Certificate Center	
NAME:	
PHONE (A/C, No, Ext):	1-877-945-7378
FAX (A/C, No): 1-888-467-2378	
E-MAIL:	certificates@wtwco.com
INSURER(S) AFFORDING COVERAGE	
INSURER A:	Zurich American Insurance Company
16535	
INSURER B:	American Guarantee and Liability Insurance
26247	
INSURER C:	QBE Specialty Insurance Company
11515	
INSURER D:	
INSURER E:	
INSURER F:	

INSURED
CLEARresult Consulting Inc.
6504 Bridge Point Parkway, Suite 425
Austin, TX 78730

COVERAGES

CERTIFICATE NUMBER: W38501484

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS				
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY			GLO 7465762-02	04/01/2025	04/01/2026	EACH OCCURRENCE	\$ 1,000,000			
	<input type="checkbox"/> CLAIMS-MADE	<input checked="" type="checkbox"/> OCCUR					DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000			
							MED EXP (Any one person)	\$ 10,000			
							PERSONAL & ADV INJURY	\$ 1,000,000			
							GENERAL AGGREGATE	\$ 2,000,000			
							PRODUCTS - COMP/OP AGG	\$ 2,000,000			
A	GEN'L AGGREGATE LIMIT APPLIES PER:							\$			
	<input type="checkbox"/> POLICY	<input checked="" type="checkbox"/> PRO	<input type="checkbox"/> LOC								
	OTHER:										
A	AUTOMOBILE LIABILITY			BAP 7465763-02	04/01/2025	04/01/2026	COMBINED SINGLE LIMIT (Ea accident)	\$ 2,000,000			
	<input checked="" type="checkbox"/> ANY AUTO						BODILY INJURY (Per person)	\$			
	<input type="checkbox"/> OWNED AUTOS ONLY	<input type="checkbox"/> HIRED AUTOS ONLY	<input type="checkbox"/> SCHEDULED AUTOS				BODILY INJURY (Per accident)	\$			
			<input type="checkbox"/> NON-OWNED AUTOS ONLY				PROPERTY DAMAGE (Per accident)	\$			
								\$			
B	<input checked="" type="checkbox"/> UMBRELLA LIAB	<input checked="" type="checkbox"/> OCCUR		AUC 5640345-02	04/01/2025	04/01/2026	EACH OCCURRENCE	\$ 10,000,000			
	<input type="checkbox"/> EXCESS LIAB		<input type="checkbox"/> CLAIMS-MADE				AGGREGATE	\$ 10,000,000			
	<input type="checkbox"/> DED	<input checked="" type="checkbox"/> RETENTION \$ 10,000						\$			
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			WC 7465764-02	04/01/2025	04/01/2026	<input checked="" type="checkbox"/> PER STATUTE	OTH-ER			
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)						E.L. EACH ACCIDENT	\$ 1,000,000			
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000			
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000			
C	Technology & Professional Liability			130002552	04/01/2025	04/01/2026	Aggregate	\$ 10,000,000			
							Each Claim	\$ 10,000,000			
							Retention	\$ 500,000			

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Certificate Holder is included as Additional Insured in accordance with the policy provisions of the General Liability, Umbrella Liability, and Automobile Liability policies. A Waiver of Subrogation is granted in favor of Certificate Holder in accordance with the policy provisions of the Workers' Compensation, Umbrella Liability, General Liability, and Automobile Liability policies as permitted by law. The General Liability and Automobile Liability policies evidenced herein are Primary and Non-contributory to other insurance available to an Additional Insured, but only in accordance with the policy's provisions.

CERTIFICATE HOLDER

CLEARresult Consulting Inc.
6504 Bridgepoint Parkway, Suite 425
Austin, TX 78730

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Patricia A. Jones

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

STATEMENT OF NO RESPONSE

Not Applicable

Recipients of this solicitation may elect not to respond. The Town is interested in learning the reason(s) for non-response. If you elect not to respond with an offer to this solicitation, the Town requests that the reason(s) are indicated below, and this form is returned to:

Christina Semeraro
Town Procurement Officer
Town of Southwest Ranches
13400 Griffin Road
Southwest Ranches, FL 33330
or
Email: csemeraro@swranches.org

REASONS

1. Do not offer this product/service or equivalent.
2. Schedule would not permit.
3. Insufficient time to respond to solicitation.
4. Unable to meet specifications / scope of work.
5. Specifications “too tight” (i.e. geared to specific brand or manufacturer).
6. Specifications not clear.
7. Unable to meet bond and / or insurance requirements.
8. Solicitation addressed incorrectly, delayed in forwarding of mail.
9. Other (Explanation provided below or by separate attachment).

Explanation: _____

The Town may delete the names of those persons or businesses who fail to respond to three (3) solicitations, who fail to return this Statement, or as requested.

Desire to receive future Town solicitations? Yes No

COMPANY: Not Applicable

NAME: _____

TITLE: _____

ADDRESS: _____

TELEPHONE: (_____) _____ DATE: _____

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

44 C.F.R. PART 18 - CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Consultant, CLEAResult Energetics LLC, certifies or affirms the truthfulness and Accuracy of each statement of its certification and disclosure, if any. In addition, the Consultant understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.



Signature of Consultant's Authorized Official

Jeffrey Metcalf, Vice President and General Manager

Name and Title of Consultant's Authorized Official

10/14/2025

Date

INSERT E-VERIFY MEMORANDUM OF UNDERSTANDING

PROVIDE PROOF OF E-VERIFY REGISTRATION

- a) Page showing USCIS verified electronic approval.
- b) Page listing Company name & EIN number, matching W9 submitted.

To Enroll in E-Verify, Go to <https://idp.uscis.gov/enroll/Everify> - and click on [I Agree] to register, save registration as a PDF document and include memorandum of Understanding document with this bid.

To access your Company's MOU:

1. Log in to your Company's E-Verify Account, Click on My Company Profile/Account (right upper section of the main page)
2. Scroll down on the following screen for the link "view/print MOU.

DO NOT INCLUDE MOU OF COMPANY DIFFERENT TO W9 SUBMITTED.

E-Verify Information:

Beginning January 1, 2021, every public employer, contractor, and subcontractor shall register with and use the E-Verify system to verify the work authorization status of all newly hired employees. A public employer, contractor, or subcontractor may not enter into a contract unless each party to the contract registers with and uses the E-Verify system.

1. If a contractor enters into a contract with a subcontractor, the subcontractor must provide the contractor with an affidavit stating that the subcontractor does not employ, contract with, or subcontract with an unauthorized alien.
2. The contractor shall maintain a copy of such affidavit for the duration of the contract. In accordance with F.S. 448.095 Contractor/Consultant acknowledges and agrees to the following:
 - a) Shall utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all new employees hired by the Vendor/Contractor during the term of the contract; and
 - b) Shall expressly require any subcontractors performing work or providing services pursuant to the state contract to likewise utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all new employees hired by the subcontractor during the contract term



Company ID Number: 1219229

its subcontractors, its employees, or its representatives to: (1) prosecution for false statements pursuant to 18 U.S.C. 1001 and/or; (2) immediate termination of its MOU and/or; (3) possible debarment or suspension.

G. The foregoing constitutes the full agreement on this subject between DHS and the Web Services Employer.

Approved by:

Web Services Employer	
CLEARResult Consulting	
Name (Please Type or Print) Kimberly D Horn	Title
Signature Electronically Signed	Date 08/04/2017
Department of Homeland Security – Verification Division	
Name (Please Type or Print) USCIS Verification Division	Title
Signature Electronically Signed	Date 08/09/2017



Company ID Number: 1219229

Information Required for the E-Verify Program

Information relating to your Company:

Company Name	CLEAResult Consulting
Company Facility Address	6504 Bridge Point Parkway Suite 425 Austin, TX 78730
Company Alternate Address	
County or Parish	TRAVIS
Employer Identification Number	721572984
North American Industry Classification Systems Code	541
Parent Company	
Number of Employees	2,500 to 4,999
Number of Sites Verified for	85 site(s)



Company ID Number: 1219229

Are you verifying for more than 1 site? If yes, please provide the number of sites verified for in each State:

AK	1	WY	1
AL	1		
AR	4		
CA	3		
CO	2		
CT	1		
DC	2		
DE	1		
FL	1		
GA	1		
IA	3		
ID	1		
IL	2		
IN	3		
KS	1		
KY	1		
LA	1		
MA	1		
MD	3		
ME	1		
MI	3		
MN	1		
MO	1		
MS	1		
MT	1		
NC	1		
NE	1		
NH	1		
NJ	2		
NM	1		
NV	1		
NY	3		
OH	2		
OK	3		
OR	3		
PA	7		
RI	2		
SC	1		
SD	1		
TN	2		
TX	3		
UT	1		
VA	1		
VT	1		
WA	2		
WI	2		
WV	2		



Company ID Number: 1219229

Information relating to the Program Administrator(s) for your Company on policy questions or operational problems:

Name Grace Townsend
Phone Number 5124164747
Fax
Email gtownsend@clearesult.com

Name Eron Farris
Phone Number 5125394747
Fax
Email eron.farris@clearesult.com



Company ID Number: 1219229



This list represents the first 20 Program Administrators listed for this company.

OTHER FEDERAL, STATE AND LOCAL REQUIREMENTS (2 CFR 200 COMPLIANCE)

The Contractor must adhere to all requirements and regulations established by the Federal Emergency Management Agency (FEMA), the Federal Highway Administration (FHWA), Florida Department of Transportation (FDOT), Natural Resources Conservation Service (NRCS), U.S. Army Corps of Engineers (USACE) and any other governmental agency with jurisdiction over emergency/disaster response and recovery actions. Notwithstanding anything in this Agreement to the contrary, Contractor also agrees to comply, subject to applicable professional standards, with the provisions of any and all applicable Federal, State, County and Town orders, statutes, ordinances, rules, and regulations which may pertain to the services required under the Agreement, including but not limited to:

A. ACCESS BY THE GRANTEE, SUBGRANTEE, FEDERAL GRANTOR AGENCY AND COMPTROLLER GENERAL

The Contractor shall allow access by the grantee, sub grantee, Federal grantor agency and Comptroller General of the United States, or any of their duly authorized representatives to any books, documents, papers, and records of the Contractor which are directly pertinent to that specific contract for the purpose of making audit, examination, excerpts, and transcriptions.

B. FEDERAL CLEAN AIR AND WATER ACTS

Contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387), and will report violations to FEMA and the Regional Office of the Environmental Protection Agency (EPA).

C. CONTRACT WORK HOURS AND SAFETY STANDARDS

The Contractor shall comply with Sections 103 and 107 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 3702-3704) as supplemented by Department of Labor regulations (29 CFR Part 5).

D. COMPLIANCE WITH THE COPELAND ANTI-KICKBACK ACT

(1) Contractor. The Contractor shall comply with 18 U.S.C. § 874, 40 U.S.C. § 3145, and the requirements of 29 C.F.R. pt. 3 as may be applicable, which are incorporated by reference into this contract.

(2) Subcontracts. The Contractor or subcontractor shall insert in any subcontracts the clause above and such other clauses as the FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses.

(3) Breach. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a contractor and subcontractor as provided in 29 C.F.R. § 5.12.

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

E. BUY AMERICAN ACT

The Contractor shall comply with all applicable standards, orders, or requirements regarding the Buy American Act.

F. SUSPENSION AND DEBARMENT

Non-federal entities are subject to the non-procurement debarment and suspension regulations implementing Executive Orders 12549 and 12689, 2 CFR part 180. These regulations restrict awards, sub-awards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs or activities.

G. ANTI-LOBBYING

Byrd Anti-Lobbying Amendment, 31 U.S.C. § 1352 (as amended), Contractors who apply or bid for an award of \$100,000 or more shall file the required certification (see page 40). Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier-to-tier up to the recipient.

This provision is applicable to all Federal-aid contracts and to all related subcontracts which exceed \$100,000 (49 CFR 20).

H. EQUAL EMPLOYMENT OPPORTUNITY

All contractors and subcontractors performing work in connection with this Agreement shall provide equal opportunity for employment because of race, religion, color, age, sex, national origin, sexual preference, disability, or marital status. The aforesaid provision shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Contractor agrees to post in a conspicuous place available for employees and applicants for employment, such notices as may be required by the Dade County Fair Housing and Employment Commission, or other authority having jurisdiction over the Work setting forth the provisions of the nondiscrimination law.

I. NONDISCRIMINATION

During the performance of this Agreement, Contractor agrees to not discriminate against any employee or applicant for employment because of race, religion, color, sex, handicap, marital status, age, or national origin, and will take affirmative action to ensure that they are afforded equal employment opportunities without discrimination. Such action shall be taken with reference to, but not be limited to, recruitment, employment, termination, rates of pay or other forms of compensation, and selection for training or retraining, including apprenticeship and on-the-job training. By entering into this Agreement with the Town, the Contractor attests that it is not in violation of the Americans with Disabilities Act of 1990 (and related Acts). If the

TOWN OF SOUTHWEST RANCHES, FLORIDA

ZERO WASTE CONSULTANT

RFP NO. 25-22 (RE-ISSUE)

Contractor or any owner, subsidiary or other firm affiliated with or related to the Contractor is found by the responsible enforcement agency or the Town to be in violation of the Act, such violation shall render this Agreement void. This Agreement shall be void if the Contractor submits a false affidavit or the Contractor violates the Act during the term of this Agreement, even if the Contractor was not in violation at the time it submitted its affidavit.

J. OCCUPATIONAL SAFETY AND HEALTH ACT (OSHA)

The Contractor shall comply with OSHA as applicable to this Agreement.

K. ENVIRONMENTAL PROTECTION AGENCY (EPA)

The Contractor shall comply with all laws, rules and regulations promulgated by, for, or related to the EPA as applicable to this Agreement.

L. CONFLICTS OF INTEREST

The Contractor shall comply with "Conflicts of Interest" Section 1-19 of the Broward County Code, and Ordinance 2011-19.

M. FLORIDA BUILDING CODE (FBC)

The Contractor shall comply with all applicable provisions of the Florida Building Code (FBC).

N. VIOLATIONS OF LAW

Notwithstanding any other provision of the Agreement, Contractor shall not be required pursuant to the Agreement to take any action or abstain from taking any action if such action or abstention would, in the good faith determination of the Contractor, constitute a violation of any law or regulation to which Contractor is subject, including, but not limited to, laws and regulations requiring that Contractor conduct its operations in a safe and sound manner.

O. VERIFICATION OF EMPLOYMENT STATUS

Any Contractor/Consultant assigned to perform responsibilities under its contract with a State agency are required to utilize the U.S. Department of Homeland Security's E-Verify system (per the State of Florida Executive Order Number 11-02 "Verification of Employment Status") to verify the employment eligibility of: (a) all persons employed during the contract term by the Contractor to perform employment duties within Florida; and (b) all persons (including subcontractors) assigned by the Contractor to perform work pursuant to the contract with the State agency. U.S. Department of Homeland Security's E-Verify System Affirmation Statement should be completed and submitted to Town for any individuals performing work for Contractor under the Agreement.

P. CONTRACTING WITH SMALL AND MINORITY BUSINESSES, WOMEN'S BUSINESS ENTERPRISES, AND LABOR SURPLUS AREA FIRMS

Contractors shall comply with the requirements of 2 CFR §200.321 as applicable to this Agreement. Contractor's failure or refusal to comply with the provisions of this section shall result in the immediate termination for cause by Town.

Q. PROCUREMENT OF RECOVERED MATERIALS

TOWN OF SOUTHWEST RANCHES, FLORIDA
ZERO WASTE CONSULTANT
RFP NO. 25-22 (RE-ISSUE)

Contractors shall comply with the requirements of 2 CFR §200.321, as applicable to this Agreement.

R. DAVIS-BACON ACT REQUIREMENTS

Contractors shall comply with the requirements of the Davis-Bacon Act, as amended (40 U.S.C. §3141-3148), and as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"), as applicable to this Agreement.



Signature of Contractor's Authorized Official

Jeffrey Metcalf Vice President and General Manager
Name and Title of Contractor's Authorized Official

10/14/2025

Date